



## Richard I. Simon

Partner

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### Overview

Richard Simon, who has practiced law for over 30 years is a Shareholder, Co-Chair of the Firm's Banking and Financial Services Practice Group, and Partner in Charge of the Firm's New York Office. Richard has extensive experience in, all aspects of commercial lending, including commercial and industrial, both bilateral and syndicated, asset-based lending, factoring, trade, purchase order, supply chain and other alternative financing, finance litigation, and commercial transactions. Throughout his career he has acted as outside general counsel, advising clients on a myriad of issues confronting midsize to large businesses on a daily basis, including business structure, planning, finance, corporate governance, cybersecurity and privacy issues.

Richard, who first became a partner in 2000, also spent ten years as a principal and general counsel to a factoring and trade finance company with an emphasis on asset-based lending, factoring, purchase order funding, and documentary letters of credit. During this time, he was responsible for all legal affairs, including purchase order funding, letter of credit operations and oversight corporate compliance.

Richard established the firm's commercial banking finance practice which currently represents banks and non-bank institutional lenders, factors and borrowers in both loan negotiation, documentation and restructuring transactions.

On an ongoing basis, Richard's eclectic background has helped clients efficiently and cost effectively successfully complete difficult transactions.

Richard is rated AV Preeminent by Martindale Hubbell, the highest level of peer rated professional excellence.

*\*No aspect of this advertisement has been approved by the Supreme Court of New Jersey or the American Bar Association. A description of the standard or methodology used by Martindale-Hubbell can be found [here](#).*

### Professional Affiliations

- Commercial Finance Association
- Association of Commercial Finance Attorneys
- International Factoring Association – Member of Bd. of NE Chapter
- Turnaround Management Association
- American Bar Association
- New Jersey State Bar Association

## Areas of Practice

- [Banking and Financial Services \(\*Chair\*\)](#)
- [Commercial and Corporate Litigation](#)
- [Privacy and Cybersecurity](#)

## Admission

- State of New Jersey
- State of New York

## Education

- Seton Hall University, J.D., *cum laude*, 1974
- Law Secretary to the Honorable Geoffrey Gaulkin, J.S.C., 1974-1975
- Syracuse University, B.A., 1971

## Speaking Engagements

Richard has had numerous speaking engagements of note, including:

- NYIC/IFA Northeast Joint Program & Luncheon, February 2015 -2019;
- IFA/NYIC Joint Factoring Program in New York, March 2015-2019;
- IFA Legal Panel, Miami, FL 2016;
- NYIC Shark Tank Workshop, New York 2016;
- NYIC, IFA Northeast, DeBanked & AFBA 2018 Lending Conference, New York, October 2018.